

REMOTE IT STAFFING

Vericen International
vericen.com

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Qualified, dedicated and enthusiastic remote staff.
Pay less and pocket more.



Full-time dedicated person

Only works for you and nobody else
160 hours a month
Flexible work shifts available



Qualified technical skills

5+ years experience
Your required skill set
Assessed and fully vetted



One resume not 100s

Save management time
Save recruiting fees



Simple billing

Pay a single monthly company invoice
No health care or other benefits
No taxes, unemployment, or regulatory fees
No hidden costs



Certifications Available

Counts towards your certification requirements to maintain or increase your level at: Microsoft, Cisco, VMware, and other vendors.



Try before you buy

After the interview, take a 2-week, no obligation trial of full-time work, before making a decision.



We were unable to find the right programmers anywhere in Washington, due to the complex skill requirements. Vericen found us some top guys in Eastern Europe and that too at one third of the cost. They also identified technology for us to make it within-office experience with the remote staff.



American Red Cross

HOW IT WORKS

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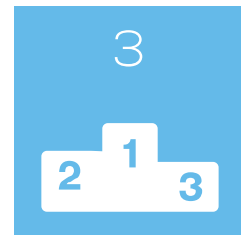
The end result should always be cost savings for your company, plus improved productivity. We take the work out of recruiting for you, allowing you to focus on the daily operations of your business.



Contact us. We will talk to you about how you operate and get a clear picture of what you are looking for.



We will send you a contract to sign and an invoice for the \$500 deposit. This amount will be applied towards a two week trial period once you select a candidate.



We will source a top notch candidate (or candidates) for you and present them within 2 weeks (usually less).



Once you select a candidate, the person will begin a 2-week NO OBLIGATION trial with your company.



After the trial period, you decide. Do you want to keep the person, or replace him/her?

We do not believe in outsourcing out options of work to other and ceding your marginal utility. We believe in building up your own company utilizing dominant strategies – such as acquiring qualified, dedicated and enthusiastic staff at the right cost.

CEO/President, Vericen

FREQUENTLY ASKED QUESTIONS

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1 How long will it take you to find me a suitable candidate?

This depends on the type of role you are trying to fill. Some candidates are more readily available than others. We strive to find ANY type of candidate within a 2 week period though.

2 Why is a \$500 deposit required?

The \$500 deposit is required because the sourcing process can be intensive and we want to ensure that you are just as committed as we are when it comes to placing a suitable candidate with your company. This amount is then applied toward the 2 week trial period once a candidate has been selected.

3 What if you don't find me anyone, am I obligated beyond the \$500 deposit?

We strive to never let this happen. But, if you are unhappy with the candidates we source for you and do not want to hire any of them you are not obligated for anything beyond the deposit.

4 What if I hire someone, and then 6 mos down the road they are not performing to my standards, then what?

We will be checking in with you at regular intervals to ensure that you are happy with the performance of your remote worker. At any time, if their performance begins to suffer we would ask that you try to resolve the situation just as you would with any other employee. However, if those efforts do not produce the desired results and performance is still lacking, we will replace them. No questions asked.

5 If I hire someone for the 2 week trial and don't keep them, what happens?

The 2 week trial period is a non-obligatory trial period. You are not bound to keep someone just because you hired them for the trial period. This 2 weeks is designed so that you can put them to the test and see if the long term potential is there. If you don't feel that the match-up will be a success then we will source a replacement for you. No questions asked.

6 Do I have to sign an annual contract? What if I want to fill a shorter-term position?

We offer various contract options. Please talk to us about your project needs and we will come up with a suitable agreement.

7 I've never hired a remote worker before, how will I manage them? Keep them motivated? Monitor them?

There are several tools that give us the ability to create a virtual office. Even allowing for real time face-to-face communication! There are several tools available nowadays to mimic local office presence, many of we use ourselves on a day to day basis. You might even find that utilizing these tools works even better than what you're doing right now.

- 37Signals (37signals.com) offers a range of products to help you successfully manage your remote and local staff. By offering software that mimics local presence, Basecamp essentially gives you the feel of standing around the office water cooler.
- Quick, postable screen grabs with notes are easy and quick with jing (techsmith.com/jing.html)
- For \$5/month your remote worker can have a local UK number to use, anywhere in the world. Skype also gives you the ability to talk face-to-face via video call, and don't forget that ALL Skype-to-Skype calls are free.
- Screen sharing is now free if you use join.me (<http://join.me/>)
- Google's Gmail offers great email functionality, and a built in Instant Messaging. The IM feature allows you to see which of your contacts are online to chat quickly back and forth as needed.
- Task and time management via ConnectWise (of course) – connectwise.com

8 What kind of support will I get from Vericen?

We are here for you throughout the entire process, not just the sourcing and selection process. We will be checking in at regular intervals to ensure that things are operating as per your plan, and we will also check in at regular intervals with your remote worker. We take full responsibility for our worker's presence and performance, and pride ourselves on always staying on top of that. You will always be aware of what is happening. Communication is the key to success.

9 How will I be charged? And how can I pay this bill?

You will be billed monthly, based on the start date of your worker. You can pay this using any major credit card which is a nice way to collect points. Payroll is often one of the highest operating costs of any business, it's nice to get something in return, aside from employee productivity of course.

10 What types of roles are you able to fill?

We can fill a variety of roles – IT/Technical roles, Accounting and Administrative roles, and entry level roles such as order processing. Our recruiters have access to anything that you might need.

11 Is the \$3000/month invoice a guarantee? It will never be higher?

No. \$3000/month is not always the rate. Depending on the role and skill level required it can be higher, but it can also be lower. \$3000 is an average monthly rate for a level 2 or level 3 IT role. Administrative roles are generally below this price point.